



TeaTime App + Smart Headphones

Breaking language barriers everywhere - digital and physical worlds

Pre-Seed Round: \$100K - \$2,000,000

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The Language Barrier Crisis

Digital Communication Breakdown



- 75% of remote workers face daily language challenges
- \$62B lost annually by businesses due to miscommunication
- 300M anime fans limited by language barriers
- Multicultural families can't connect naturally

Physical World Isolation



- Travelers isolated in 180+ countries worldwide
- Healthcare providers struggle with critical patient communication
- International students face academic and social hurdles
- Emergency situations escalate when language fails

TeaTime: Real-Time Multilingual Communication

Speak once. Be understood everywhere.

TeaTime eliminates language barriers in voice and video calls—whether it's one-on-one or in a group.



1-on-1 Calls

Speak in your native language. The other person hears your cloned voice, translated in real time, in their language for natural sounding conversations.



Group Calls

Multiple speakers and Multiple listeners. Each participant hears the speaker's voice in their own language—simultaneously and naturally.



Voice Cloning + AI Translation

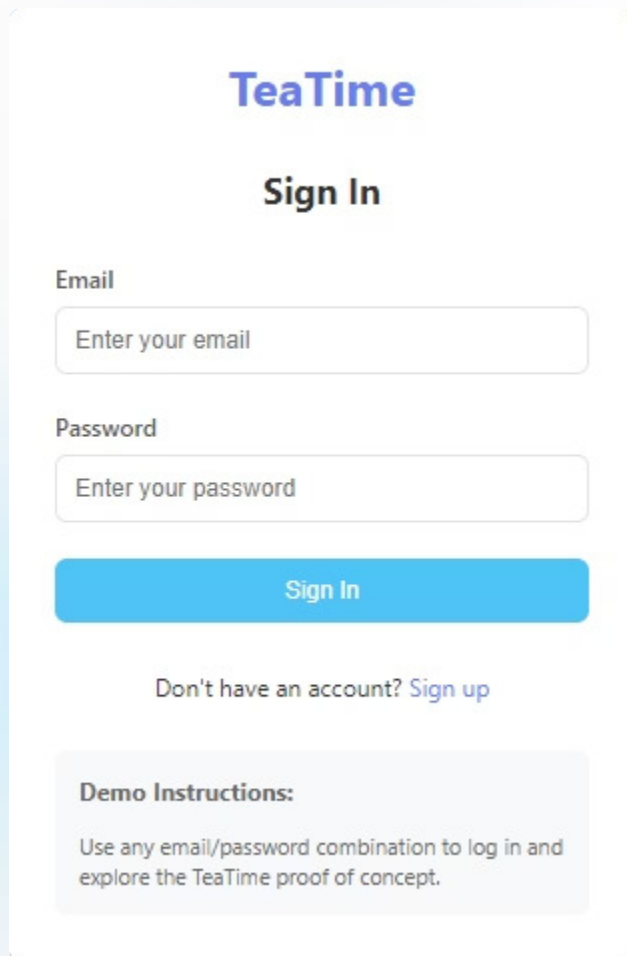
Sub-3 second latency. Your tone, emotion, and identity preserved across languages.



Smart Headphones Integration

Real-world conversations with instant translation and voice output—no screens required.

"We're not just translating words—we're translating human experience."

A mockup of a web sign-in form for 'TeaTime'. The form is white with rounded corners and a subtle drop shadow. It features the 'TeaTime' logo in blue, a 'Sign In' heading, input fields for email and password, a blue 'Sign In' button, a 'Sign up' link, and a 'Demo Instructions' section at the bottom.

TeaTime

Sign In

Email

Enter your email

Password

Enter your password

Sign In

Don't have an account? [Sign up](#)

Demo Instructions:

Use any email/password combination to log in and explore the TeaTime proof of concept.

Working Proof of Concept

01

Real-time Translation

Live conversation with instant language conversion

02

Voice Preservation

Cloning maintains speaker's unique characteristics

03

Multi-language Support

Multiple languages in single call seamlessly

04

Intuitive Interface

User-friendly design for effortless communication

Built in 1 week with \$0 external funding see video here:
https://teatime.click/TeaTime_Proof_of_Concept_Demo.mp4

\$50B+ Digital Communication Market

35%

Remote Workforce

Now working remote or hybrid globally

TAM

\$50B

15%

Annual Growth

Cross-border business communication expanding

SAM

\$8B

300M+

Content Fans

Global anime and entertainment consumers

5M+

International Students

Worldwide seeking better communication tools

SOM

\$200M

Competitive Landscape

Understanding where TeaTime stands against existing solutions:

Platform	Real-Time Translation	Voice Cloning	Emotional Fidelity	Group Call Support	Hardware Integration
Skype / Teams	Captions only	No	No	Yes	No
Wordly.ai	Captions/audio	No	No	Yes	No
KUDO	AI + human	No	No	Yes	No
GalaxyVoice.ai	Real-time voice	Yes	High	No	No
TeaTime	Real-time voice	Yes	High	Yes	Smart headphones

One-line differentiator: *TeaTime is the only platform combining emotional fidelity, voice cloning, and smart hardware for real-time multilingual connection.*

SaaS Subscription with Proprietary AI

Pricing Strategy

Free

Ad-supported, no voice cloning, basic translation and captions (works like Kudo.ai/Wordly.ai)

Premium

\$19.99/month, includes real-time voice cloning plus all Free features, ad-free experience

Enterprise

\$49.99/user/month, designed for larger group meetings, admin features, analytics, SSO, priority support, and hardware integration



Core Technology Stack

AI Translation Engine

Context-aware processing with sub-3 second latency for natural conversations

Voice Cloning Technology

Real-time voice synthesis maintaining individual speaker characteristics

WebRTC Integration

Platform-agnostic compatibility across all major communication platforms

✔ **Competitive Advantage:** Voice preservation technology unique in the market

Financial Projections & Key Metrics

Metric	Year 1 (Pre-Seed)	Year 2 (Post-Seed)	Year 3 (Scale)
Total Users	100,000	1,000,000	5,000,000
Free Users	90,000	800,000	4,000,000
Premium Users (10% conv.)	10,000	80,000	400,000
Enterprise Users (0% / 12% / 12% conv.)	0	120,000	600,000
Premium MRR (\$19.99/mo)	\$199,900	\$1,599,200	\$7,996,000
Enterprise MRR (\$49.99/user/mo)	\$0	\$5,998,800	\$29,994,000
Total MRR	\$199,900	\$7,598,000	\$37,990,000
Total ARR	\$2,398,800	\$91,176,000	\$455,880,000
Hardware Purchase Revenue (non-recurring)	—	\$11,880,000	\$59,400,000

Assumptions

- Year 1: 10% Freemium to Premium (\$19.99/mo)
- Year 2: Premium and Enterprise growth; hardware purchase (\$99/unit) begins
- Year 3: Increased hardware purchases as enterprise adoption expands; every purchased device syncs to SaaS plan for features

These targets leverage SaaS growth rates and the global translation market's multi-billion dollar opportunity. Projections align with SaaS benchmarks, and hardware enables unique real-world interaction, driving enterprise upgrades.

B2C Launch → B2B Expansion

1

Phase 1: Consumer Launch

Months 1-6: Target remote workers with freemium model and community building

2

Phase 2: Enterprise Sales

Months 7-12: B2B expansion to remote-first companies with dedicated features

3

Phase 3: Scale & Entertainment

Year 2: Platform scaling with entertainment features and hardware integration

Acquisition Strategy

- **Content marketing** and community building for organic growth
- **Freemium model** for rapid user acquisition and conversion
- **Partnerships** and paid ad campaigns for TV, Billboards, etc.

Step 1

Now it's time to start building the community. We'll focus on the core users first, then expand to the broader market.

Growth 1

Our first goal is to reach 100,000 users in the first year. We'll use a combination of organic growth and paid advertising to achieve this.

Step 5

At this stage, we'll be looking at the long-term sustainability of the business. We'll focus on improving our margins and reducing our customer acquisition costs.

Step 4

By the end of the fourth year, we'll have a solid foundation for the business. We'll be able to scale our operations and enter new markets.

At the end

By the end of the fifth year, we'll have a successful business. We'll be able to sustain our growth and continue to improve our product and service.

Lean Team, Proven Execution



Leadership



Oluwaseun Adeniji - Founder/CEO

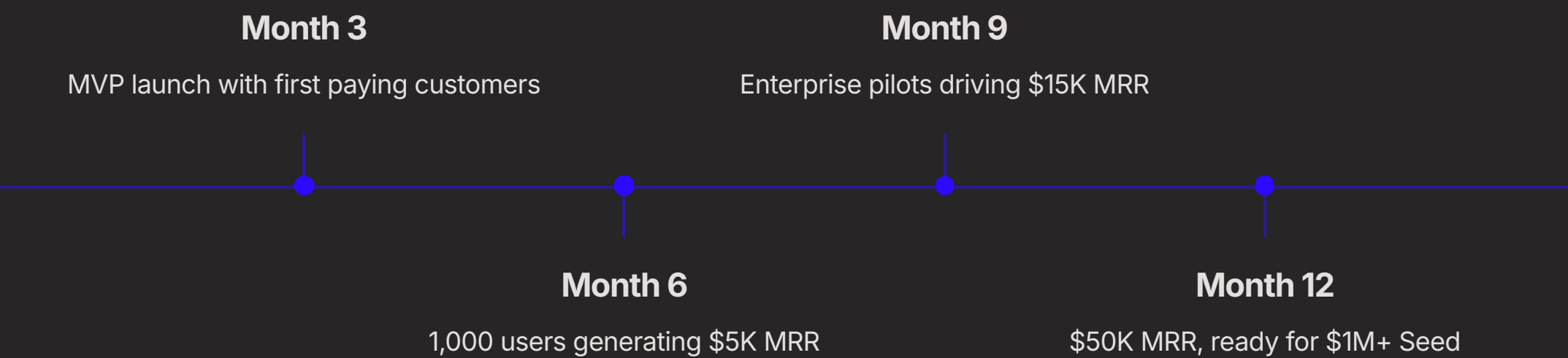
- Built working POC in 1 week with zero funding
- Proven technical execution and market understanding
- Deep expertise in AI and communication technologies

Team Expansion Plan

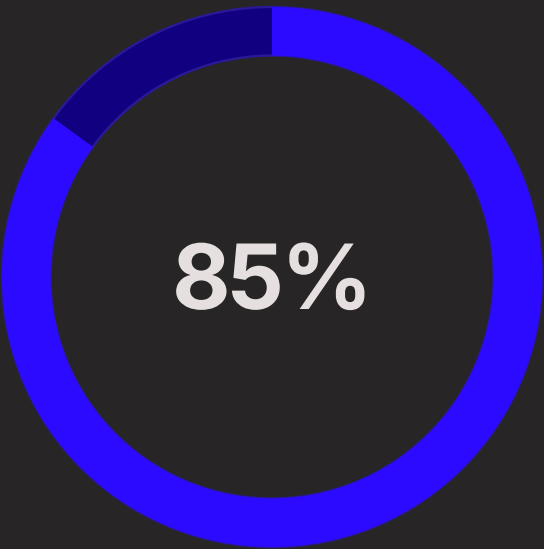
Current: 1 Founder/Developer

Immediate Hiring: Senior Developer, AI/ML Specialist, Growth Lead

Path to Profitability & Seed Round

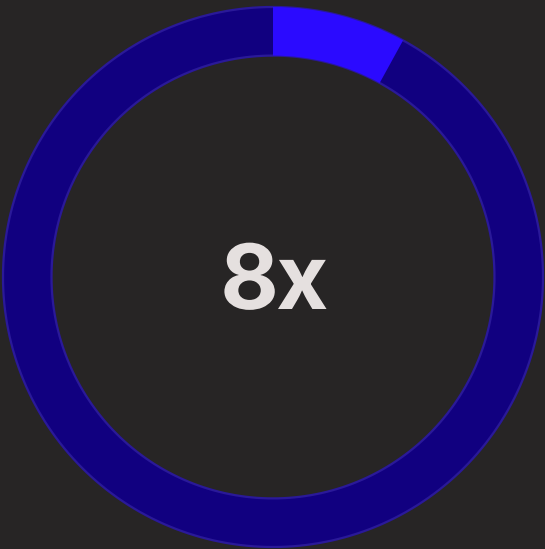


Unit Economics



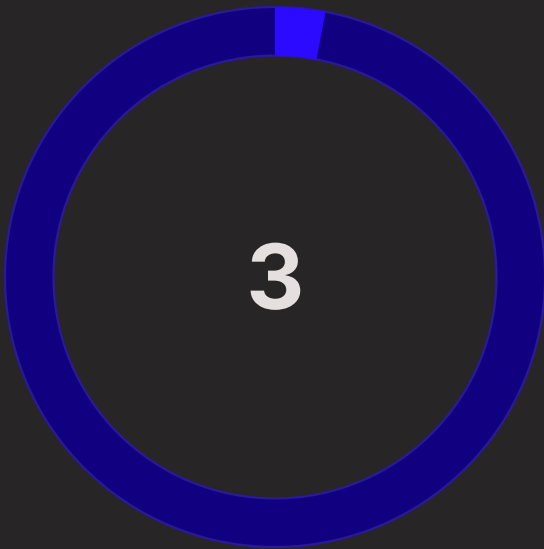
Gross Margin

Strong profitability foundation



LTV/CAC Ratio

\$200 LTV vs \$25 CAC



Payback Period

Months to customer profitability

Flexible Funding for Maximum Impact

We are seeking strategic investment to accelerate our growth and achieve key milestones across various funding scenarios.

\$100K Pre-Seed

Milestones: MVP launch, first paying customers

Use of funds:

- 1 ML engineer + 1 frontend developer
- Core pipeline & UI development
- Pilot outreach

Runway: 3 months to MVP + 2 pilot engagements

Equity: 3-5%

\$500K Pre-Seed

Milestones: Closed beta, early enterprise pilots, hardware launch preparation

Use of funds:

- +2 backend engineers + QA
- Enhanced voice-cloning
- B2B sales framework
- Hardware development begins

Runway: 9 months to closed beta with 5 pilot customers

Hardware: One-time purchase option introduced

Equity: 5-8%

\$1M Pre-Seed

Milestones: Market launch, 10 enterprise pilots, hardware production

Use of funds:

- +2 more engineers + PM
- Multilingual model expansion
- 10 enterprise pilots
- SDR team
- ISO/GDPR readiness

Runway: 15 months to initial revenue

Hardware: Full production and sales launch

Equity: 8-12%

\$2M Pre-Seed

Milestones: Market expansion, hardware scale, Series A readiness

Use of funds:

- Full 8-person team
- Smart-headphones prototype
- Dedicated AEs
- International expansion
- Legal/finance/regulatory

Runway: 24 months to Series A readiness

Hardware: Scale production and international launch

Equity: 12-15%

Hardware is a one-time purchase, with all device features and upgrades matched dynamically to the user's SaaS plan (Free: basic functions, Premium: voice clone, Enterprise: group modes + analytics).

The Ask: \$100K–\$2M for 3%–15% equity